The Intertribal Agriculture Council

About Us: Founded in 1987, the IAC is a national 501c3 that supports 574+ Native American Tribes and Alaska Native Villages.

Our Mission: To to pursue and promote the conservation, development and use of our agricultural resources for the betterment of our people.

IAC Origins

IAC Charter Convention: 1987

The Intertribal Agriculture Council Mission: To pursue and promote the conservation, development and use of our agricultural resources for the betterment of our people.

Legal and policy

- Advocacy
- Research
- Policy Creation
- Federal Accountability

Professional development

- Education Scholarship
- Internships
- Fellowships
- Apprenticeships
- Employment Placement Pathways
- Research Experiences
- Staff Development
- Mentorship
- Native Youth Food Sovereignty Alliance
- Community Engagement
- Curriculum Development

Food systems

- Access Delivery
- American Indian Foods Program
- Value-Added Product Support
- Needs Assessments
- Health and Nutrition
- Trademark Directory
- Made/Produced by American Indian (MPBAI) Trademark Program
- Rege[N]ation Seal and Pledge
- Infrastructure/Supply Chain Support

Conservation and production innovation

- Education and Outreach
- Peer to Peer Assistance
- Training Scholarships
- Coordination and Partnership
- Conservation Planning Assistance
- Regenerative Agricultural Planning and Education
- Climate Resilience
- Modeling and Information Sharing
- Stewardship through Best Practices
- Workforce Development

economics

- Finance/Financial Opportunities
- Investment Assistance
- Financial Literacy
- Economic/Community Development
- Conservation Funding
- Trade/Market Access
- Marketing/ Branding
- Workforce Development
- Planning
- Outreach

communication

- Networking
- Outreach
- Partnerships
- Reporting
- Project Support
- External Messaging
- Leveraging Support
- Fundraising
- Advocacy
- Workforce Development

IAC Stats:

IAC programming addresses all major components of the food system and includes the Natural Resources and Conservation program, American Indian Foods program, American Indian Trademark, and an evolving Youth Professional Development program.

Over **80,000 producers** and the community members they serve directly benefit from IAC Programming.

- IAC's countless examples of programmatic efficacy include (annually):
  - Provision of direct outreach and assistance to between **12,000-15,000 producers and Tribal contacts annually**;
  - facilitation of major regional **events and a national conference**;
  - The generation of over **30 million of dollars** in domestic and international sales for Tribal producers;
  - Building badly needed infrastructure in Indian Country for processing and distributing food;
  - Accomplishing conservation goals over **millions of acres of land**;
  - Fundamentally shaping federal policy through the Farm Bill and other major legislation to include underrepresented producers.

National Intertribal Food Business Center & Land, Capital, and Market Access Program

- Project Partners: Indigenous Food and Agriculture Initiative (IFAI), Indian Land Tenure Foundation (ILTF), and Akiptan
- Primary Objectives:
  - Needs Assessments
  - Expansion of TA services
    - Grant application preparation
    - Marketing and branding development and support
    - Beginning business incubation
  - Business Builder Awards - beginning late summer 2024
  - Land Access Awards - beginning late summer 2024

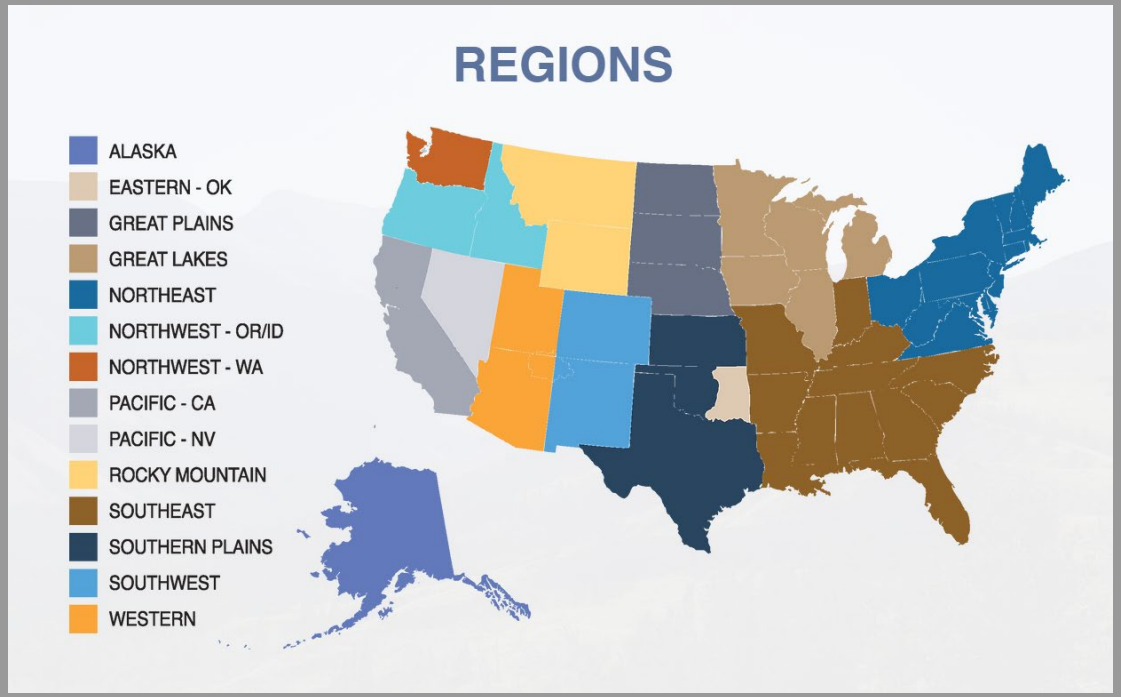
Policy & Government Relations

- IAC supporting Native producers in their applications to the IRA 22007 Discrimination Financial Assistance Program
- Advocacy for 2023 Farm Bill priorities through Native Farm Bill Coalition (NFBC)
    - Over 250+ members including more than 200 Tribal Nations
    - Resulted in 63 Tribal-specific provisions
- Research through our partners at the Indigenous Food & Agriculture Initiative
    - Legal & programmatic
- Policy Creation through our connections on the Hill and with other organizations
    - Ensuring that Tribal priorities are included
- Federal Accountability by responding to Requests for Information & sending letters of support for legislation

INTERTRIBAL AGRICULTURE COUNCIL
EST 1987

NATIVE FARM BILL COALITION

IAC TA Network Regions



- USDA Technical Assistance, Tribal outreach, and resource identification for individual Tribal producers
- Tribal food sovereignty initiative support
- Tribal representation on state and national level agriculture related initiatives
- On-the-ground coordination with all IAC programs to support producer engagement
- Native youth in food and agriculture mentoring and leadership development

In March 2022, AMS identified IAC as one of six organizations to provide MPPTA.

What does the MPPTA Offer?

- Access to technical experts from across industry, academia and state and federal government.
- Focused content for diverse stakeholders, including family-owned, rural, minority-owned, Native American and Tribal-owned businesses, and other underserved entities seeking to build or expand meat and poultry processing and supply chain capacity.
- General assistance with navigating USDA grant application and award processes, and successful post-award grant management
- One-one-one advising, including project and proposal reviews tailored to the specific needs of diverse stakeholders, from small and very small processors and new enterprise startups to organizations developing regional concepts and established mid-sized processing companies.
- Educational resources, events, and webinars covering topics of interest for meat and poultry processing enterprises of all types.

Note: The MPPTA Program *does not* offer or provide contractor services or financial capital. It does not offer grant writing or project management services, nor does the voluntary use of MPPTA guarantee the success of a grant application or the grant-funded project.

American Indian Foods

The American Indian Foods program is designed to work with American Indian and Alaskan Native owned businesses to provide export education and technical assistance in order to facilitate access into domestic and international markets. www.indianagfoods.org

- Export Program
- Native Food Connection
- ‘Made/Produced by American Indians’ Trademark

Natural Resources & Regen Agriculture

- Coordination with USDA-Natural Resources Conservation Service to improve access to conservation planning, technical assistance, management resources, and useful land stewardship tools.
- Empower producers through trainings, resources, and direct and tailored assistance to improve the sustainability, health and profitability of their operation’s resources.

Regenerative Economies

- One-on-one consultation with:
  - Tribal producers
  - Food and agriculture businesses
  - Industry stakeholders
- RMA Emergency Relief Program Phase II

Understanding details of operations, current barriers & issues, and furthering economically viable end goals.

Specialized services include financial analyses, identifying credit solutions, financial literacy training, balance sheet support, building operating cost tables, domestic and international marketing cost-benefit analyses for planning purposes, creating Agri-Business Financial Toolkits, individualized economic research and market analysis (domestic and international markets), USDA intermediacy and mediation support, and general business planning and wellness analysis.

Youth and Professional Development

- Direct support from high school through career placement
- Pipeline Programming:

Youth Summits > Projects > Internships > Fellowships > Apprenticeships > Leveraging IAC Network and Partnerships for Career Placement

American Rescue Plan Technical Assistance Investment Program

- Expand upon IAC's national technical assistance model developed to eliminate barriers that Tribal producers face in realizing meaningful federal assistance and domestic/international market access.

- Assist USDA in addressing long-standing systemic discrimination; responding to the immediate need for direct agri-business planning support to individual producers impacted by the uncertainty around debt relief and other impacts exacerbated by the COVID-19 pandemic.

- Enhance existing IAC program assistance to respond to persisting program access, financial planning, market development, and tenure issues that are coupled with a substantial outside interest in the Indian agriculture and food systems sectors.

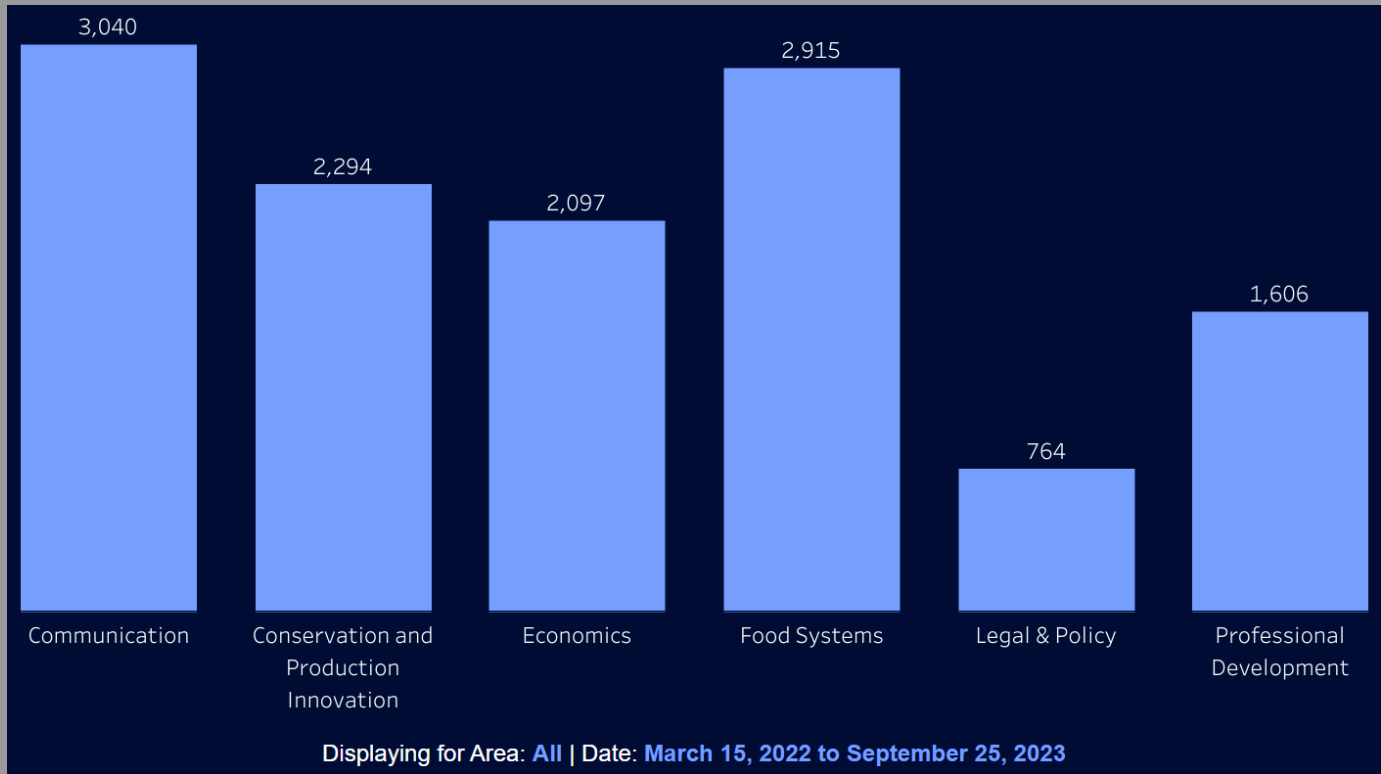
- Provide Indian Country-specific assistance in collaboration with USDA that informs equitable program implementation for current producers and responds to the unique needs of Native Beginning Farmers and Ranchers

Total TA Activities

TA network has added new positions to increase capacity within multiple regions. There are now 4 Interregional Managers and 16 TA Specialist positions, supported by a Director, Associate Director, and Administrative Coordinator

Metrics between 3/5/22 - 9/26/23

- 35,893 interactions
- Over 310 Tribes
- Over 4,000 USDA-involved events
- Supported over $55 Million in financial assistance applications



Administrative Support Expansion

- C-Suite Structure: Chief ___ Officers
  - Executive, Strategy, Advancement, Communications, Financial, & People Legal & Policy, Stakeholder Engagement
- Advancement - Philanthropy, Government Grants
- Communications - Marketing, Events Coordination, Brand Strategy, Public Relations, Media Production
- Human Resources
- Finance Team Expansion
- TA Network Expansion - 4 Regional Managers and 4 additional Specialists (total of 16 specialist positions)
- Coming soon: IT, Claims & Reimbursement

Thank you!

www.indianag.org